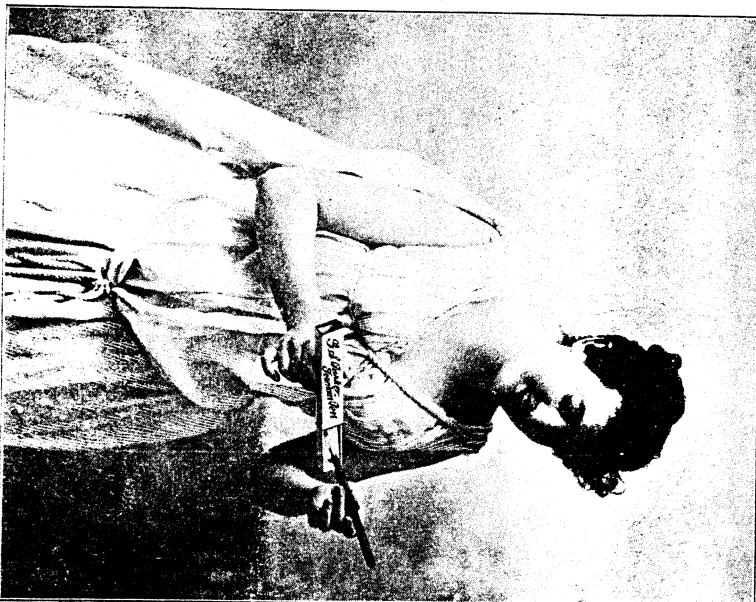


Permanently with 1890

“Pre=eminently
Satisfactory.”

The Geo. S. Parker
Fountain Pen.



A PRETTY GIRL
A PARKER PEN
ADMIRER BY THE MOST OF MEN.

1898

The Geo. S. Parker Fountain Pen.



HERE was a time when the funny man of the funny papers had considerable fun over the Fountain Pen. He was constantly alluding to it in his columns in a way that made non-users think it was a good thing not to push it along—but to let alone. And it cannot be said that at one time he was entirely untruthful.

Since, however, the advent of the GEO. S. PARKER FOUNTAIN PEN with the Wonderful, Curved Tubular Feeder, his jokes have fallen flat. Alleged Fountain Pens are not a new invention by any means, but a SUCCESSFUL Fountain Pen that is free from the many faults of the earlier Pens, and nearly all those of to-day, was unknown until the Parker Pen appeared. Five years ago not more than one hundred Parker Pens were in existence; to-day there are SEVERAL HUNDRED THOUSAND in daily use, not only in this country, but in every civilized country on the face of the globe. This is a remarkable record; there must be a reason for it.

The Geo.

THE GEO. S. PARKER FOUNTAIN

Confidential to the Trade.

- No. 1 Pen per Dozen.....
 - No. 3 Pen per Dozen.....
 - No. 5 Pen per Dozen.....
 - No. 6 Pen per Dozen.....
 - No. 8 Pen per Dozen.....
 - No. 9 Pen per Dozen.....
 - No. 9 G. M. Pen per Dozen.....
 - No. 10 Pen per Dozen.....
 - No. 11 Aluminum Pen per Dozen.....
 - No. 24 Pen per Dozen.....
 - No. 25 Pen per Dozen.....
 - No. 11 Pen per Dozen.....
 - No. 12 Pen per Dozen.....
- Net 30 days; or if paid in 10 days 6 per cent. d*



No. 3, Regular
The No. 1 Fountains are strictly high grade, with No. 3 Ladies' Size Fountain, is a very neat and shorter barrel.

in Pen.

The Geo. S. Parker Fountain Pen.



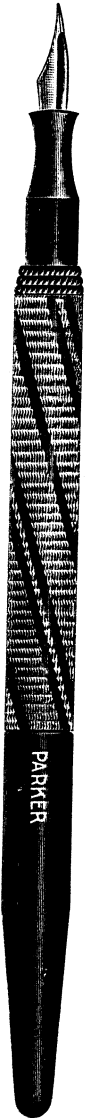
No. 1. Plain Barrel. Price \$2.00



No. 1. Mottled Rubber. Price \$2.00



No. 3. Ladies' Size. Price \$2.50



No. 3. Regular Size, Taper Cap. Price \$2.50

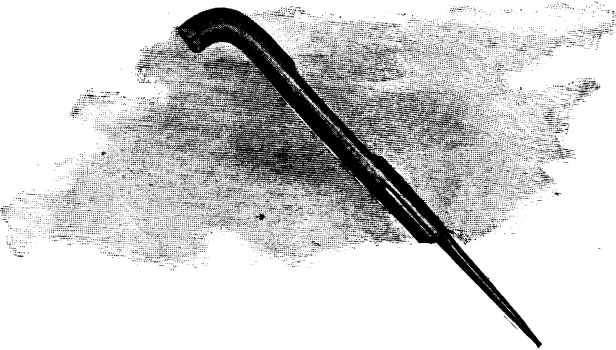
The No. 1 Fountains are strictly high grade, without ornamentation, but are made for service.

No. 3 Ladies' Size Fountain, is a very neat and pretty pen, much admired by ladies on account of its small size. No. 3, Regular Taper Cap, is practically the same as No. 3 on next page with the exception of the pointed cap and slightly shorter barrel.

ss, but a SUCCESSFUL Fountain Pen that
Pens, and nearly all those of to-day,
red. Five years ago not more than one
; to-day there are SEVERAL HUNDRED
country, but in every civilized country on
the record; there must be a reason for it.

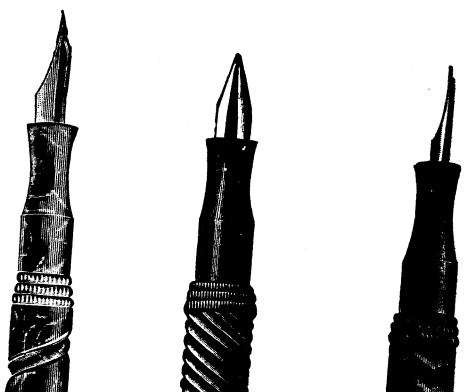
The Geo. S. Parker Fountain Pen.

HERE is a reason for it—in fact several of them—chief among them is a curiously wrought little piece of rubber, whose shape and form is known the world around, and is called the CURVED TUBULAR FEED. This is on account of its shape, although orders have been received asking for the Parker Pen with the "Siphon Feed," "The Elbow Feed," etc., all different names for the same thing. As nearly as picture can represent it, this shows it. The gold pen fits into the end of the Feeder underneath the Feed Finger; behind the heel of the Pen is the air chamber of the Feed, from which the air enters into the reservoir, as the ink is drawn out in writing. The curved end of the Feed Tube when in position, just comes in contact with the side of the barrel; the little mouth piece is constructed in such a way as to readily take the ink up and feed it to the pen. This little Feeder performs another service—when the Fountain is inverted after use and placed in the pocket, a large amount of ink is in the Feed, between the Feed and the Pen, which, if not removed will run over the edge of the nozzle, cause dirty fingers and ruffle your temper the next time



CURVED TUBULAR FEED.

378

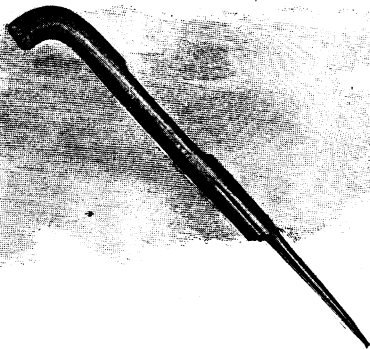


No. 3 is the standard pen of this size patterns on barrel.
No. 5, Spiral and Twist. Must be seen larger than in No. 3, and the Fountains can

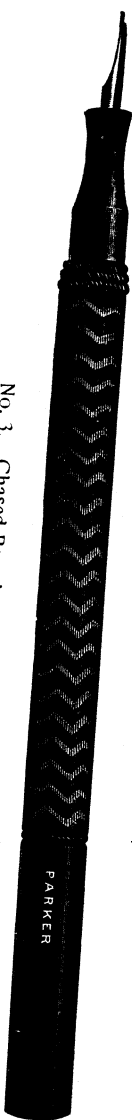
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CURVED TUBULAR FEED



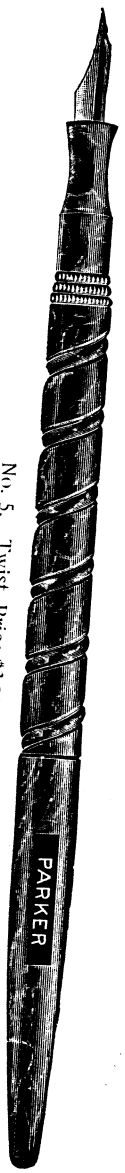
The Geo. S. Parker Fountain Pen.



No. 3. Chased Barrel. Price \$2.50.



No. 5. Spiral. Price \$3.00.

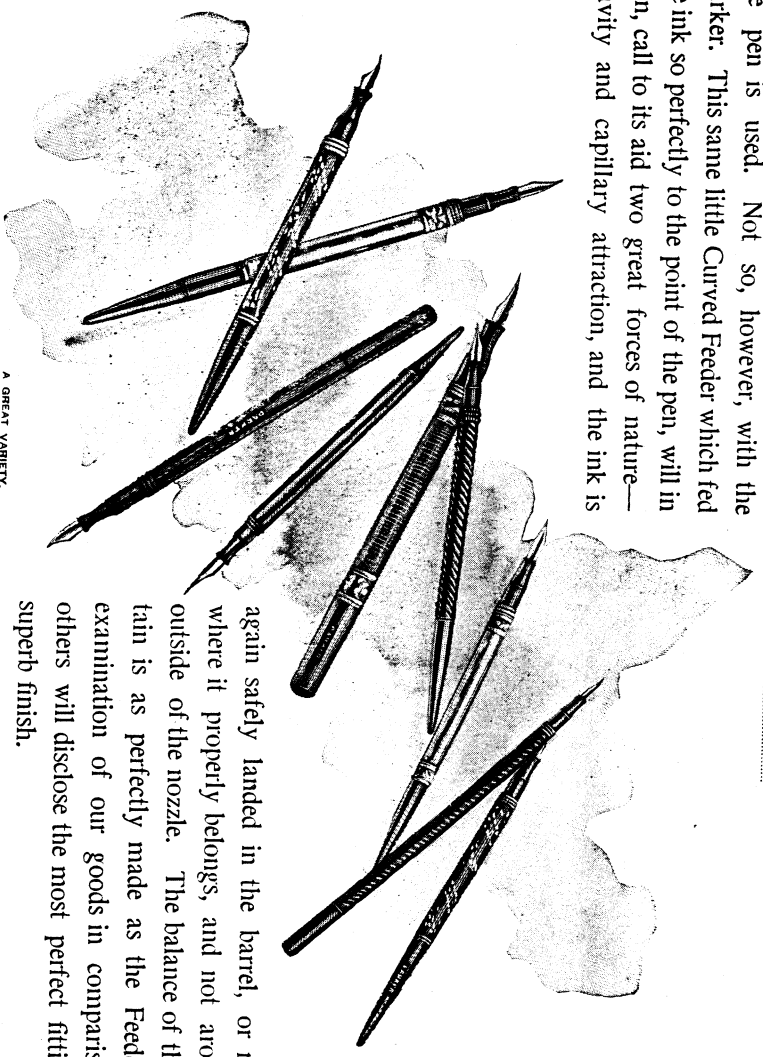


No. 5. Twist. Price \$3.00.

No. 3 is the standard pen of this size and price. It is strictly first class in every respect. Made in a great variety of patterns on barrel.
No. 5, Spiral and Twist. Must be seen to be appreciated. They are indeed beautiful Fountains. The gold pen is made larger than in No. 3, and the Fountains can be furnished in either black or mottled rubber.

The Geo. S. Parker Fountain Pen.

the pen is used. Not so, however, with the Parker. This same little Curved Feeder which fed the ink so perfectly to the point of the pen, will in turn, call to its aid two great forces of nature—gravity and capillary attraction, and the ink is



A GREAT VARIETY.

again safely landed in the barrel, or reservoir, where it properly belongs, and not around the outside of the nozzle. The balance of the Fountain is as perfectly made as the Feeder. An examination of our goods in comparison with others will disclose the most perfect fittings and superb finish.

The Geo



No. 6 For



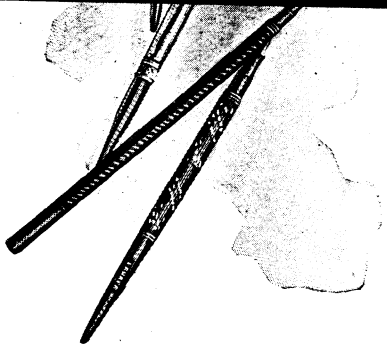
No. 6 For



Nos. 6 are very similar to the No. 3's fountain much used as presents.

No. 8 on account of its peculiar shape of rubber.

in Pen.

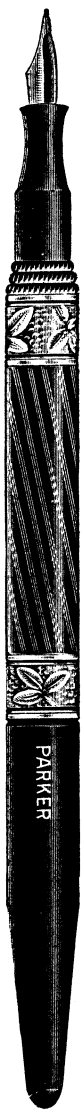


fully landed in the barrel, or reservoir, properly belongs, and not around the of the nozzle. The balance of the Fountain is perfectly made as the Feeder. An tion of our goods in comparison with ill disclose the most perfect fittings and nish.

The Geo. S. Parker Fountain Pen.



OUT TWO-THIRDS SIZE.
No. 6 Fountain, Ladies' Size, Gold Band, Price \$3.00



No. 6 Fountain, Regular Size, Gold Band, Price \$3.50



No. 8, Hexagon, Price \$3.00

Nos. 6 are very similar to the No. 3's with the addition of the Gold Band which make an exceedingly handsome fountain much used as presents.

No. 8 on account of its peculiar shape cannot roll, making it a favorite office pen. Furnished in black or mottled rubber.

The Geo. S. Parker Fountain Pen.



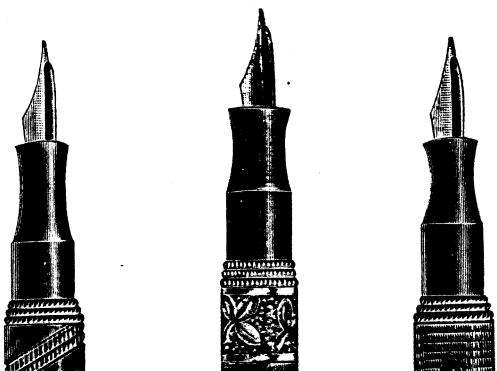
THIS is due to the fact that the goods are made under our personal supervision, in our perfectly lighted and finely equipped factory, which has in it, the latest and most modern rubber working machinery in existence. Our goods are sold and made on honor. We are proud of the reputation accorded them, and every Pen is sold on a guarantee to give satisfaction.

If you would have writing become a pleasure, try this modern and perfection of writing instruments—The Parker.

The line of goods made by us is probably the most extensive put out by any firm in the world. So great a variety do we make, that it is possible to suit almost everybody's requirements.

MADE UNDER OUR PERSONAL SUPERVISION.
We make pens from the smallest ladies' size up to our large underfeed, which are largely used by professional men and others who have a large amount of writing to do, and want the best pen that money will buy.

The



No. 9 is an enlarged edition of No. No. 9, Gold Mounted, is a beautiful. No. 10 is one of the finest Pens we

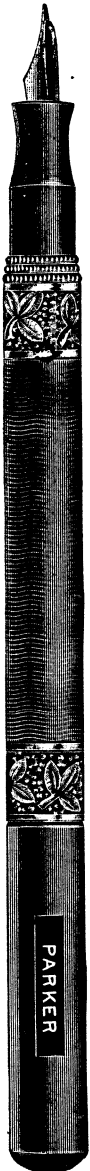
Fountain Pen.

the fact that the goods are made under
supervision, in our perfectly lighted and
factory, which has in it, the latest and most
working machinery in existence. Our goods
on honor. We are proud of the reputation
and every Pen is sold on a guarantee to give
have writing become a pleasure, try this
action of writing instruments—The Parker.
goods made by us is probably the most
by any firm in the world. So great a
ake, that it is possible to suit almost every-
ts.
us from the smallest ladies' size up to our
others who have a large amount of writing

The Geo. S. Parker Fountain Pen.



No. 9. Large. Price \$3.00



No. 9. Gold Mounted. Price \$4.00



No. 10. Twist. Price \$3.50

No. 9 is an enlarged edition of No. 3.
No. 9, Gold Mounted, is a beautiful Pen in every respect.
No. 10 is one of the finest Pens we make. Furnished in either Black or Mottled Rubber.

The Geo. S. Parker Fountain Pen.

PUR Goods are for sale in nearly every important town in the country, by representative dealers on whom we would like to have you call and try one of our pens. If, however, your dealer does not handle our goods and will not order for you, write us direct and we will see that your order is promptly taken care of, and on receipt of price the goods will be sent you by registered mail or express prepaid.

H. L. MILLER, Stationer, San Jose, Cal.
 The last gross of PARKER PENS I bought of you are proving a bonanza. They not only sell well, give PERFECT SATISFACTION, but bring to my place strangers who want a pen like their friend "so and so" has.

J. P. BRAYTON, Operator, The New England Railway Co., Windham, Conn.
 As an Operator I find your pens MORE THAN SATISFACTORY, especially in the regularity of the flow for they never drip or bother in any way.

GEO. D. LEWIN, Jeweler, Sandusky, Ohio.
 I must say YOURS ARE THE ONLY FOUNTAIN PENS I COULD DO ANY THING WITH. All others (and I have eight different makes) overflow, won't feed, or blot.

P. B. SULLIVAN, Stationer, New Orleans, La.
 I have given your pens a pretty thorough test since receiving them, and believe that after FIFTEEN YEARS experience in handling Fountain Pens, I have found yours the best yet made.

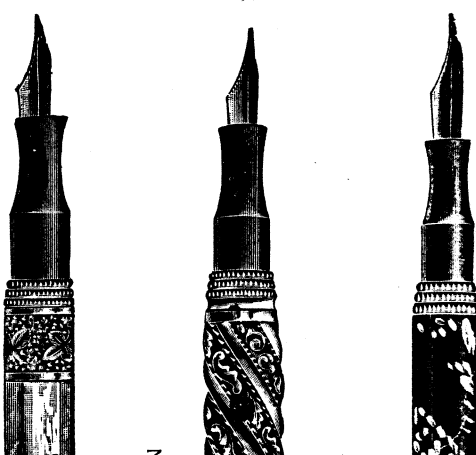
PROF. ISAAC T. HEADLAND, Pekin, China.
 The Fountain Pens have come, and they please me more than the first dozen did. They are very smooth writers, every one of them, and no fear of letting down ink more than is wanted. The Parker Feed is the best I HAVE YET EXAMINED. It neither leaks nor clogs. These are two virtues that are invaluable in a fountain pen.

FRANK HARRISON, Editor Harpers Shortland Magazine, Boston.
 I use the Parker Fountain Pen and prefer it to any Fountain Pen made, and I have tried them all. (as in export steno-grapher.)



FROM ALL PARTS OF THE GLOBE

The Geo



All of these Fountains are exceedingly beautiful where it is desired to give an extra fine article

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by registered

They not only
want a pen like

the regularity

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love that after
best, yet made.

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FROM ALL PARTS OF THE GLOBE

and I have tried them all, (as an expert steno-

The Geo. S. Parker Fountain Pen.



No. 11, Aluminum, Price \$5.00



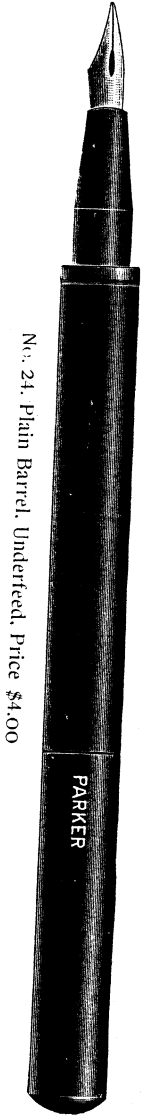
No. 11, Gold or Silver, Price \$6.00



No. 12, Full Pearl, Price \$6.00

All of these Fountains are exceedingly handsome and are much used for presentation purposes by Societies, Lodges, where it is desired to give an extra fine article. No. 12 is Gold Trimmed and the pearl can be furnished in colors if desired.

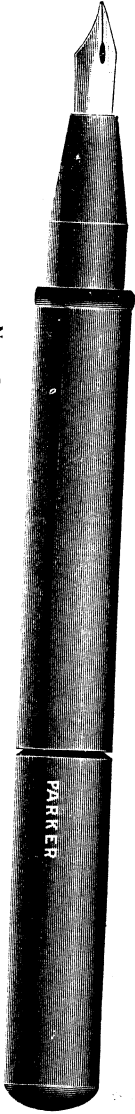
The Geo. S. Parker Fountain Pen.



No. 24. Plain Barrel. Underfeed. Price \$4.00



No. 21. Mottled Rubber. Underfeed. Price \$4.00.



No. 25. Plain Barrel. Underfeed.. Price \$5.00.

Quality considered, nothing finer can be purchased at any price than any of the above. They are the most practical, most popular and best working underfeed Fountain on the market. As with all of our Pens they are guaranteed to give perfect satisfaction. No. 24 is fitted with extra quality No. 4 gold pens, fine, medium or stub points, and long or short nib. No. 25 is considerably larger than No. 24; has No. 5 extra quality gold pen, in fine, medium or stub points. It is the ideal large size Fountain Pen.

Good . . . Assortment.

Experience has demonstrated that certain styles of the **Parker Pens** are better sellers than others. In an order for a dozen Pens, a better selection for general trade cannot be made than the following:

- 2-12 dozen.....No. 1 Pens.
- 4-12 dozen.....No. 3 Pens.
- 1-12 dozen.....No. 5 Pens.
- 1-12 dozen.....No. 6 Pens.
- 1-12 dozen.....No. 8 Pens.
- 3-12 dozen.....No. 24 Pens.

Tray, sign, advertising matter, etc., accompany this order.

The way to sell Fountain Pens successfully is to have a fair sized stock from which your customer can make a selection. Busy dealers sometimes allow their stock of Parker Pens to get lower than they should; therefore we have provided space for you to sign below, and mail if you wish, which will promptly bring you the goods.

PARKER PEN CO.,

Janesville, Wis.:

Please enter our order for the above named assortment of Parker Pens and ship via cheapest route.

Yours truly,

.....
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